



Best quality, innovative products and outstanding service; this is how the baking and brewing industry in over 90 countries knows and appreciates us as a leading manufacturer of baking ingredients and malt, with operative units in Germany and abroad. As a successful family business, we are also the parent company of the food-orientated Company Group with more than 2,800 employees worldwide. Our headquarters are in Kulmbach.

We are offering you a demanding and varied position in Ishøj, Denmark as

Business Developer – Supporting Head of Sales

Your tasks are challenging:

- Support of the Regional Sales Manager in the organization and management of the sales team
- Development, creation, realization and monitoring of the success of sales campaigns in conjunction with the Head Office and the Marketing Department in Germany
- Maintaining and further developing existing relationships to our customers and distributors as well as the identification and establishment of new partnerships
- Conceptual further development of the sales area and sourcing new sales channels in close cooperation with the Regional Sales Manager
- Interface function for operational and administrative topics between the Head Office and the local sales organization

Your competence is in demand:

- Commercial training or a degree in Business Management
- Several years of work experience within a sales organization, gladly in the food or food raw material sectors
- Command of the Danish (CEF C2), German (CEF C1/B2) and English (CEF C1/B2) languages
- Profound MS Office knowledge as well as, ideally, experience in working with CRM systems
- High social competence and strength of communication
- Team-orientated, goal-orientated and result-orientated way of working

The following possibilities will cause enthusiasm:

- Individual on-boarding by the Sales Manager responsible
- Permanent work contract with prospects for the future
- Part of an international sales team with a lively exchange of information and experience

Interested?

Then please send your full application, with details of your salary expectations, with the reference “Denmark” online to <http://www.ireks.com/Job-vacancies.htm> – or give us a call. Our Human Resources Manager, Mrs Bundschuh, will be glad to answer your questions.

